

Innovate. Connect. **Unify.**



Version 16/05/2019

The Omni Difference

Providing quality solutions for over 35 years

Interoperability Gateways

Radio Dispatch Systems

Location Services

Radio over IP

www.omnitronicsworld.com



About Us

The Omnitronics Story

Omnitronics was established in 1981 by a small team with one common focus: To improve the design and efficiency of two-way radio peripherals. Beginning as an assortment of experienced engineers and technicians creating analog communication technology exclusively for the Australian market, we have grown into a world-leading digital communications specialist

Today, Omnitronics is a leading global provider of radio dispatch, communications management products and interoperability for radio networks, designed to meet specific needs through understanding customer requirements and providing flexibility.

USA

Omnitronics has a dedicated US office, including an expert sales team that covers the North American and South American regions.

Australia

Founded in Perth in 1981, Omnitronics has expanded to two offices based in Australia as well as an established reseller network across the nation.

Global Partner Network

We've collaborated with hundreds of resellers worldwide through our global partner network to be able to bring you the best solutions no matter where you are.



The team at Omnitronics uses its extensive experience and expertise to develop unique products specific to customer requirements. Working closely with our clients, we design and manufacture equipment for a long list of agencies and enterprises, and pride ourselves on customer service and simplifying complex solutions.

Quality control is highly important at Omnitronics. In order to achieve such high standards, Omnitronics controls the design and manufacturing processes in-house. This allows us to provide customized solutions to meet our clients' individual requirements.

Our products are designed to suit a wide range of diverse industries including but not limited to:

- ✓ Public Safety
- ✓ Security

- ✓ Mining
- ✓ Maritime
- ✓ Utilities
- ✓ Emergency Services



Our People

Omnitronics is passionate about finding and securing the best people in the business. We truly believe our people play an integral role in our success and the success of our clients. From the initial technical inquiry to the provision of after-sales service, client satisfaction is our highest priority. To achieve this, we rely on our people to deliver.

Our people are recruited based on a high level of technical expertise and the ability to fit within the unique Omnitronics culture. As a result, our team members are loyal and dedicated which in turn produces enduring client relationships and the retention of product and project history.

Our Purpose, Mission and Core Values

Omnitronics' ability to deliver top-quality two-way radio peripherals stems from our stringent adherence to the company's purpose, mission and core values. Our vision is to promote safe and efficient radio dispatch operations through electronic solutions, and we realize that by understanding our customers' needs and creating reliable, high-quality solutions that meet those needs.

We strive every day to create an environment where we can achieve these goals together, based on the following core tenets below.



WE ARE QUALITY

Reliability our customers can count on. Products that perform, and excellent service.



WE CARE

We care. About our clients, our employees and products. We stand by our word and do what's right.



WE FOCUS

We focus on what's important and communicate our goals and priorities clearly.



WE ARE CREATORS

Our groundbreaking ingenuity comes from within. We are creative leaders in making the complex simple.

Our Capabilities

Omnitronics continues to explore beyond the realms of standard technologies to create products suited to our clients' needs. We strive to develop innovative products that challenge the boundaries.

Our entire product range is designed in-house. All mechanical, electronic, printed circuit board, and software design is carried out by our dedicated engineers. Our key area of expertise is analog and digital design for interfacing communications equipment. However, we also provide customized electronic solutions incorporating microwave devices, radio modules, infra-red, lasers, computers, and cellular phones. These unique designs operate in diverse areas such as underground mining, ambulances, police and emergency services, rail carriages, metal fabrication, entertainment complexes, prisons, and airports.

Our internal operations and systems are purposefully designed to enable us to deliver customized solutions for each and every client. This philosophy infiltrates throughout the organization from our people, processes, products, and services.

Omnitronics has a proven ability to satisfy customers' requirements both with product and after-sales service. We can offer 24-7-365 round-the-clock Support, as well as comprehensive Maintenance services that include free upgrades for active Support and Maintenance clients; helping you to future proof your investment and stay current with evolving technology trends.

Our Expertise

Our Radio Dispatch Solutions and Technologies

Omnitronics began with the design of two-way radio peripherals, but has expanded to offer a wide range of communications management products. These include:

Radio Management and Dispatch

Omnitronics offers a range of radio dispatch solutions to help operations of all sizes control and monitor communications. Catering for both centralized and decentralized network structures,

our products are proven in a variety of operating environments including emergency dispatch centres, oil and gas operations, utilities providers and the transportation industry.

Radio Interconnects

Omnitronics has designed a variety of audio bridging and interoperability gateways that allow multiple radios to be interconnected, regardless of frequency or manufacturer. Depending on the solution, we also offer devices for localized and wide area networks with various numbers of radio and telephone ports.

Radio Connectivity

Our radio connectivity products are designed to connect single or multiple remote devices over IP or through analog lines. The innovative Omnitronics IPR range of Voice over IP (VoIP) adapters provide point-to-point or point-to-multipoint connectivity with SIP capabilities.

Interface Products

Omnitronics' range of reliable, easy-to-use communication interfaces is designed to improve flexibility for managing your radio communications. The range includes 4 wire line isolation, DTMF decoder, Selcall Monitor and 24V to 12V converters. These units allow you to interconnect products within the Omnitronics range as well as interface Omnitronics and OEM products.

Custom Engineering

Every organization has unique needs, and off-the-shelf solutions are often unable to deliver. Omnitronics has a long history of collaboration with industry and individuals to develop bespoke radio dispatch products. Whether you have a working prototype or just an idea, we can help you commercialise your unique project.

Our 35 years of experience designing and building two-way radio peripherals and communications management products makes Omnitronics a perfect choice for your radio dispatch needs. Is your organization in need of custom solutions providing interoperability for radio networks? Reach out to Omnitronics for a quote today.

Why Choose Omnitronics?



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omnicare NPS

We don't just say we care, our support team actually do.



10,000+
Gateways

Have helped our clients connect & unify.



1,000+
Dispatch Sites

Mission-critical communications made easy.



37
Years Young

Young enough to be flexible, old enough to know the ropes.

Our Customers





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