



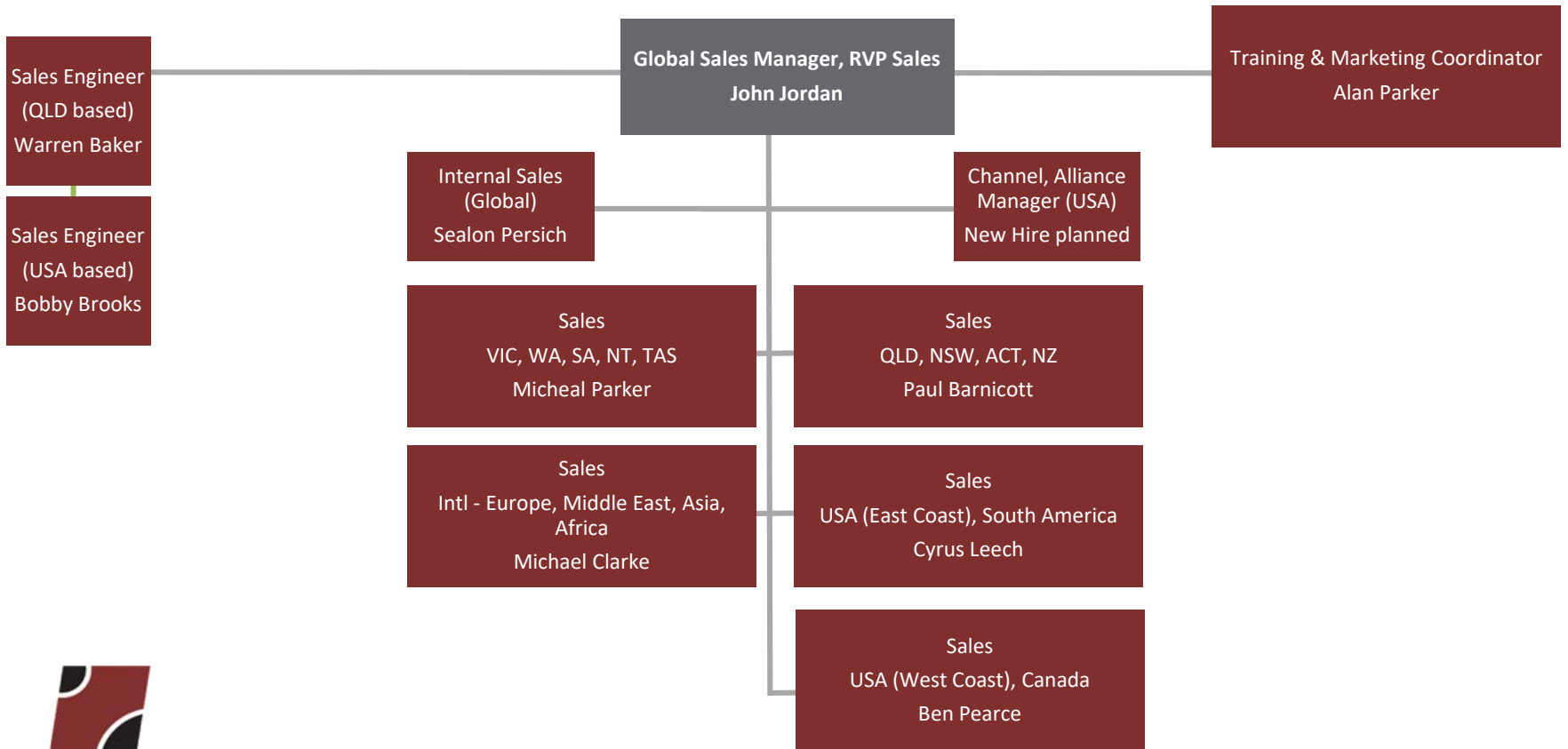
# Sales Update – Planning

FY Q1, 2018

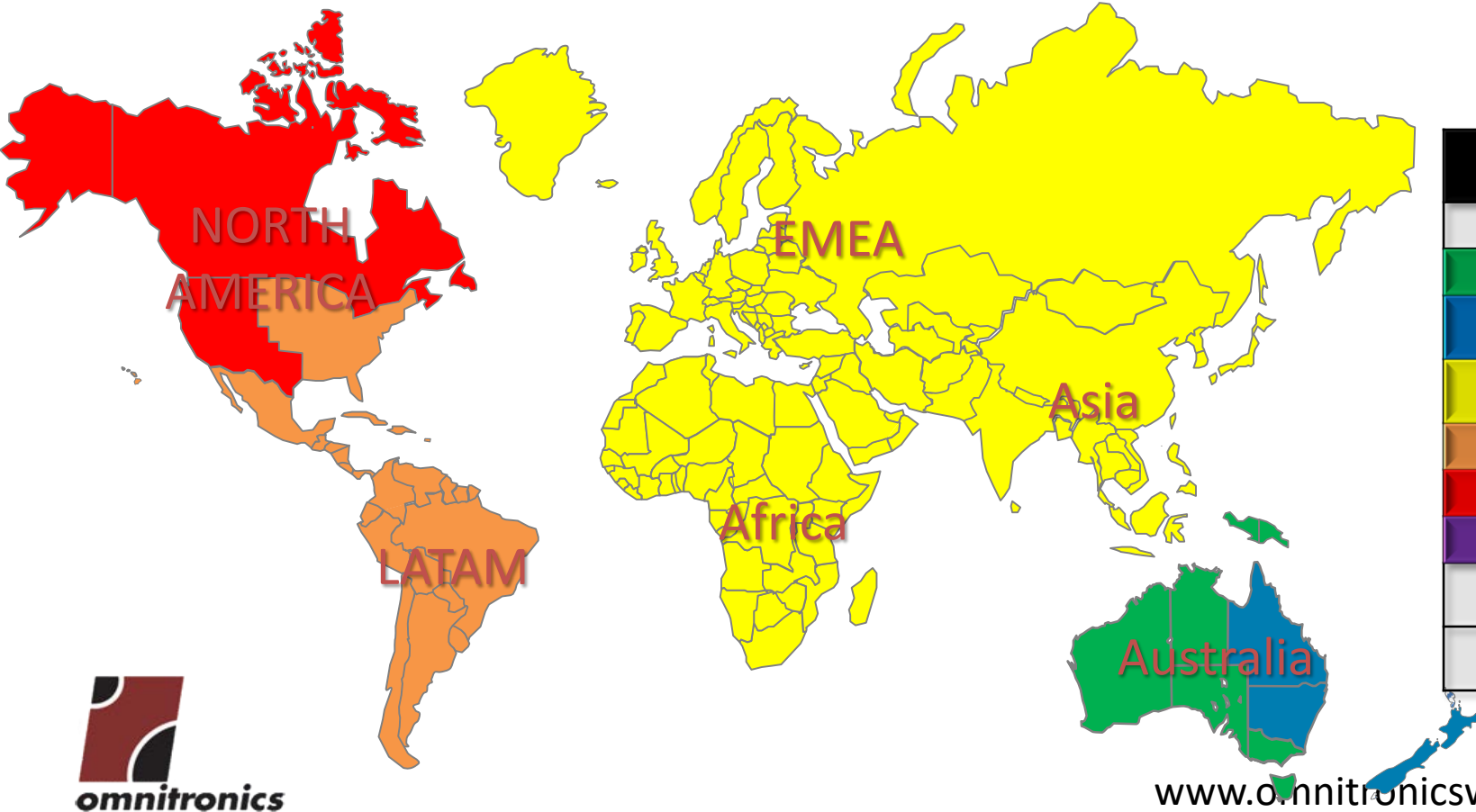
*“The customer is king”*

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# Territory by Rep Q1 '18



# Global Territories – Q1 '18



<b>John Jordan</b> Global Sales Manager, RVP Sales
Sealon Persich Internal Sales - Global
Michael Parker VIC, WA, SA, NT, TAS, PNG
Paul Barnicott QLD, NSW, ACT, NZ & South Pacific Islands
Michael Clarke Intl. - Europe, Middle East, Asia, Africa
Cyrus Leech USA (East Coast), South America
Ben Pearce USA (West Coast), Canada
New Hire planned USA Channel & Alliance Manager
Warren Baker Sales Engineering - Global (AU based)
Bobby Brooks Sales Engineering - Global (USA based)



Regional Territory	Title	Name	Phone	Email
<b>Key Sales personnel (based location)</b>				
APAC, EMEA	Emails sent to this address will be received by all Australian based Omnitronics sales team members (Incl. Global Sales Management)			<a href="mailto:sales@omnitronics.com.au">sales@omnitronics.com.au</a>
America's	Emails sent to this address will be received by all USA based Omnitronics sales team members (Incl. Global Sales Management)			<a href="mailto:sales@omnitronicsworld.com">sales@omnitronicsworld.com</a>
Intl. regions - Asia, Middle East, Europe, Africa (WA, Australia)	Senior Communications Consultant	Michael Clarke	+61 8 9445 2633	<a href="mailto:MichaelC@omnitronics.com.au">MichaelC@omnitronics.com.au</a>
Australia - WA, SA, NT, VIC (WA, Australia)	Senior Communications Consultant	Micheal Parker	+61 8 9445 2633	<a href="mailto:michealp@omnitronics.com.au">michealp@omnitronics.com.au</a>
NZ and Australia - QLD, NSW, ACT (QLD, Australia)	Senior Communications Consultant	Paul Barnicott	+61 7 3369 5733	<a href="mailto:P.Barnicott@omnitronics.com.au">P.Barnicott@omnitronics.com.au</a>
USA East Coast, South America (RI, USA)	Senior Communications Consultant, Business Development Manager	Cyrus Leech	+1 401-635-8581	<a href="mailto:cyrusl@omnitronicsworld.com">cyrusl@omnitronicsworld.com</a>
USA West Coast, Canada (Canada)	Senior Communications Consultant, Business Development Manager	Ben Pearce	+1 250 588 7858	<a href="mailto:BenP@omnitronicsworld.com">BenP@omnitronicsworld.com</a>
USA (USA)	Channel and Alliance Manager	XXX	XXXX	<a href="mailto:XXXX@omnitronics.com">XXXX@omnitronics.com</a>
Global role (QLD, Australia)	Internal Sales Consultant	Sealon Persich	+61 7 3369 5733	<a href="mailto:sealonp@omnitronics.com.au">sealonp@omnitronics.com.au</a>
Global role (WA, Australia)	Training & Marketing Coordinator	Alan Parker	+61 8 9445 2633	<a href="mailto:alanp@omnitronics.com.au">alanp@omnitronics.com.au</a>
Global role (FL, USA)	Senior Sales Engineer	Bobby Brooks	+1 904 425 0336 ext. 1003	<a href="mailto:bobbyb@omnitronicsworld.com">bobbyb@omnitronicsworld.com</a>
Global role (QLD, Australia)	Senior Sales Engineer	Warren Baker	+61 7 3369 5733	<a href="mailto:warren@omnitronics.com.au">warren@omnitronics.com.au</a>
				-
<b>Sales Escalations</b>				-
Global (WA, Australia)	Global Sales Manager, RVP Sales	John Jordan	+61 8 9445 2633	<a href="mailto:J.Jordan@omnitronics.com.au">J.Jordan@omnitronics.com.au</a>
<b>Technical Support</b>				
Global	Free queue-based* support via email, managed by staff across global locations. (*First come, first served). Premium Support also available 24-7 for customers on an active Support and Maintenance Agreement. Please contact the Omnitronics sales team for more details.			<a href="mailto:support@omnitronics.com.au">support@omnitronics.com.au</a>
<b>Contact for all other escalations</b>				-
Global	Emails sent to this address are received by all members of the Omnitronics senior management team. Please send all feedback to this address, to ensure that Omnitronics management have greater visibility into your experiences in dealing with Omnitronics			<a href="mailto:QA@omnitronics.com.au">QA@omnitronics.com.au</a>
Finance (WA, Australia)				<a href="mailto:accountsdepartment@omnitronics.com.au">accountsdepartment@omnitronics.com.au</a>
Global role (WA, Australia)	Global CEO	John Florenca	+61 8 9445 2633	<a href="mailto:J.Florenca@omnitronics.com.au">J.Florenca@omnitronics.com.au</a>